

Giving Homes.
Giving Hope.



Our Mission

The Massachusetts Housing & Shelter Alliance's (MHSA) mission is to end homelessness through advocacy, collaboration, education, housing, and the implementation of outcome-based programs. MHSA is dedicated to innovative solutions that reduce public reliance on emergency resources.

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“How can you possibly end homelessness in Massachusetts?” We are frequently asked this question, and are often told it is impossible to do.

At MHSA, our goal is to dramatically reduce our Commonwealth’s reliance on emergency resources, and instead have a system of housing responses and necessary services to make shelters obsolete. But, it would be foolish to think this is an objective we could achieve solely on our own. The successes toward ending homelessness described in this Annual Report would not be possible without three basic attributes that uniquely position MHSA to make a real difference.

First, our unique relationship with our member agencies statewide. Too often the approaches to homelessness are fragmented among nonprofit agencies, each with their own value-based, and often unempirical, approach. MHSA plays a critical role by leveraging resources around a collaborative network of agencies that share a common understanding of the public interest, the prescriptive innovations to address the issues at hand, and a commitment and willingness to measure outcomes that are agreed upon by both public and private interests.

Second, in an age of scarce resources, MHSA is working closely with public entities not only to advocate for programs, but also to design and test such projects to ensure that public objectives in addressing a social problem can be met. This collaborative and committed approach provides great savings to the tax-payer and has the most beneficial impact upon those they intend to serve.

Finally, none of our success would be possible without the support of people like you: our loyal individual donors, foundations, and investors; our dedicated corporate donors; faith communities; and our committed volunteers. You are all willing to embrace the “impossible” vision of a world where everyone is housed, where everyone has access to the resources they need to live healthy and fulfilling lives, and where everyone has a place they call home. You are the ones enabling MHSA to get closer to ending homelessness in Massachusetts. Thank you all so much for working with us to make the impossible possible.

Sincerely,



Joe Finn
MHSA President &
Executive Director



Thomas L. Collins
MHSA Board Chair



What We Do

MHSA focuses on transforming the traditional emergency response to homelessness into a system that prioritizes best practices and long-term solutions. MHSA's advocacy, rigorous data evaluation and innovative program development demonstrate that providing permanent housing with supportive services is in the best interest of homeless individuals, government and society at large.



We Educate

about the challenges faced by people experiencing homelessness and about solutions to homelessness.

IMPACT: Social Action Massachusetts, the Speakers' Bureau and various topical series are three different ways in which MHSA shares resources, has become a vital part of a national conversation about ending homelessness, and most importantly, impacts our community.



We Advocate

for strategic use of public and private funding based on data analysis and proven best practices.

IMPACT: MHSA remains involved in advocating for sustainable funds to support permanent supportive housing initiatives. This includes the integration of Community Support Program for People Experiencing Chronic Homelessness (CSPECH) covered services into MassHealth.



We Innovate

cost-effective solutions to homelessness that prioritize housing and appropriate support services.

IMPACT: MHSA's groundbreaking program development is focused on transforming the traditional emergency response to homelessness into a system that focuses on long-term solutions. Our innovation of Housing First in Massachusetts has demonstrated the cost savings of public dollars across systems of care.



We Collaborate

with all levels of government in addition to the public and private sectors to bring our neighbors home for good.

IMPACT: MHSA has historically played the role of intermediary between public funding sources and nonprofit community agencies striving to end homelessness. We incubate new models of service delivery and construct innovative models of social investment financing to fund the operational and service costs this mission requires.



Meet Jessica

After experiencing housing instability for most of her life, Jessica was finally provided a permanent home through the MHSA Pay for Success (PFS) initiative. An avid painter, Jessica's artwork hangs in the hallways of South Middlesex Opportunity Council (SMOC) in Worcester. When asked what she would like to do with her future now that stable housing is no longer a problem, she says, **"I want to give back to the world as much as I've received by becoming a social worker."**



We Educate



“ Utilizing reliable and up-to-date academic literature and research, MHSA shares policy, practice and advocacy-relevant information with our members, stakeholders and the public through seminars, symposia, member meetings, and social media. ”

— Singumbe Muyebe, PhD, Research & Evaluation Specialist, MHSA

Conversations that Inspire Change

Social Action Massachusetts

Through educational workshops, advocacy opportunities and other initiatives, Social Action Massachusetts (SAM) is dedicated to educating and supporting people of faith and ethical commitment in taking action to end homelessness in their communities. In July 2016, nearly 70 people gathered at Old South Church in Boston for SAM's screening of the documentary film "Under the Bridge: The Criminalization of Homelessness." The screening, which was followed by a discussion with "Under the Bridge" Director Don Sawyer, raised awareness of legislation across the country that criminalizes homelessness and creates barriers to housing.

Speakers' Bureau

The MHSA Speakers' Bureau program presents a unique opportunity for individuals who have experienced homelessness to participate in community discussions and become leading voices in efforts to end homelessness. Your support of this program provides a platform for our speakers to share insights into the realities of homelessness, raise awareness about the importance of housing, and encourage community members to advocate for sustainable housing solutions.

If your organization or business is interested in arranging a Speakers' Bureau presentation, please contact speakersbureau@mhsa.net or 617-367-6447.

Various Topical Series

MHSA holds various topical discussions for our member agencies, public officials and other community partners to discuss best practices and long-term solutions for ending homelessness.

MHSA facilitates regular thematic meetings across the state for our member agencies. Past topics have included autism and homelessness, criminal justice reform, and transitional age youth.

In light of MassHealth's reform efforts, MHSA launched the 2016 MHSA Health Care & Homelessness Symposium. This series of



"The Speakers' Bureau is a powerful way to educate the community about the various aspects and experiences of homelessness. The courage and eloquence of the presenters humanizes the plight of homelessness and invites the listener to grow in empathy and compassion."

— Anne Theriault, Newton Country Day School of the Sacred Heart

conversations provided opportunities to examine critical issues related to health care services for people experiencing homelessness.

In May of 2017, MHSA held the first of an exciting and thought-provoking 12-part seminar series to provide those who share our commitment to ending homelessness with the opportunity to learn about best practices in the field from ongoing homeless research and program evaluations. This platform also ensures that scientific information is readily available to homeless service providers for planning and advocacy work.

MHSA plans to conduct a total of 12 seminars on homeless research and best practices for the Housing First model, and will produce a compilation of papers presented at these seminars into a book publication. This, along with a book launch, will ensure that lessons learned from the seminar series reach a broad audience.



We Advocate

“Too often, people find themselves on the streets or in shelters when our systems of care have failed them. MHSA advocates for the strategic use of public resources to ensure that people have access to the stability of housing and the services that they need.”

— Caitlin Golden, Director of Public Policy, MHSA



Creating Services that Support Housing

Individuals experiencing chronic or persistent homelessness are often among the highest utilizers of costly emergency health care and other public systems of care. MHSA advocates for supportive services that allow for the stabilizing impact of housing for this vulnerable population.

CSPECH

The Community Support Program for People Experiencing Chronic Homelessness (CSPECH), an innovation of MHSA and the Massachusetts Behavioral Health Partnership (MBHP), is a nationally recognized model that provides tenant-based services.

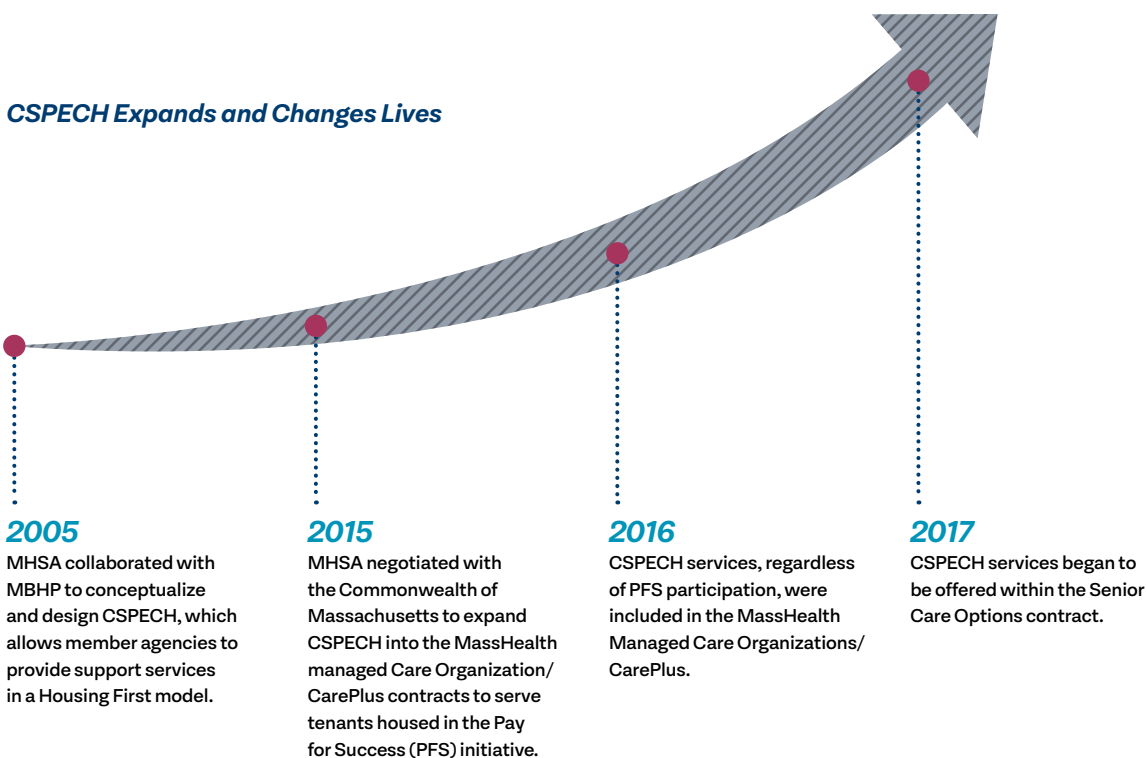
CSPECH provides community-based, non-clinical support services to adults who are experiencing chronic homelessness in order to permanently house them in the community and to prevent avoidable hospitalizations and utilization of other emergency services.



“I feel the trust built with case managers enables less resistance to encourage and refer individuals to address underlying issues that play a prevalent role in an individual’s homeless history, such as substance abuse and mental health, that would otherwise go untreated.”

— Ryan Rodrigues, PFS/TAY Program Manager,
South Middlesex Opportunity Council (SMOC)

CSPECH Expands and Changes Lives





We Innovate



“Business as usual’ isn’t going to end homelessness. Innovative programs, systems change, and replication of what really works can make the impossible possible.”

— Kaye Wild, Vice President, MHSA

Prioritizing Housing First

Many individuals experiencing chronic homelessness suffer from complex medical conditions, including mental illness and substance use disorders, that are virtually impossible to manage in the unstable setting of homelessness. MHSA advocates for and implements the housing necessary to provide stability for this vulnerable population, thereby allowing them to address the issues and disabilities that affect them.

Home & Healthy for Good

MHSA's Home & Healthy for Good (HHG) program has provided permanent supportive housing for 981 individuals since it began in 2006. HHG continues to demonstrate that prioritizing housing and supportive services for chronically homeless individuals is less costly and more effective than managing their homelessness and health problems on the streets or in shelters.

Hospital to Housing

MHSA partners with Beacon Health Options/ Massachusetts Behavioral Health Partnership (Beacon/MBHP) for Hospital to Housing (H to H), a new initiative aimed at identifying and linking adults experiencing homelessness who have serious mental illness and an established history of frequent behavioral health hospitalization to permanent supportive housing. H to H is unique in that it builds relationships between Beacon/MBHP and permanent supportive housing



providers through the introduction of five Community Health Workers (CHWs) currently located in Boston, Lowell and Pittsfield. The CHWs identify Beacon/MBHP Members who are experiencing homelessness and are eligible for participation; assist them with accessing permanent housing, behavioral health and primary care, and other resources; and provide support to these individuals as well as to formerly homeless individuals who have already been placed into housing. This is all done in an effort to reduce hospitalizations and improve the health of participants.

Spotlight on Home & Healthy for Good

HHG SAVES THE COMMONWEALTH

\$12,084

ANNUALLY PER HOUSED TENANT

981

PEOPLE HOUSED THROUGH
HHG SINCE IT BEGAN

93%

REPORTED INCREASE IN
QUALITY OF LIFE SATISFACTION



We Collaborate



“We value our close relationship with MHSa very much, and we understand that we could not accomplish our mission of helping to build healthier communities without them. Using Community Health Workers and integrating behavioral health in their approach to housing our most vulnerable neighbors is a unique and innovative model that we are proud to support.”

— Dan Limbago, Vice President, External Affairs, United Health Foundation

Promoting Sustainable Solutions

Pay for Success Initiative

The first-in-the-nation Pay for Success (PFS) initiative to address chronic homelessness is being implemented by the MHSA subsidiary Massachusetts Alliance for Supportive Housing (MASH) and focuses on providing low-threshold, permanent supportive housing to those who would otherwise rely on costly emergency resources. PFS offers an alternative way of financing that utilizes private investment to provide initial funding, which will only be repaid by the Commonwealth if the program is successful in its objective. The PFS

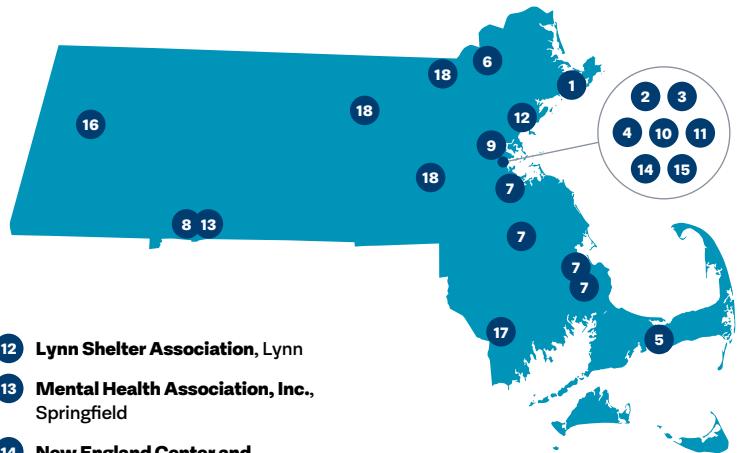
initiative will provide at least 500 units of permanent supportive housing for up to 800 individuals over six years.

Rapid Re-housing

MHSA's Rapid Re-housing program helps people experiencing homelessness move quickly from emergency shelters or the streets into housing. Rapid re-housing funds are flexible, offering short- and medium-term rental subsidies, security deposits, utility assistance, or other start-up costs that are needed to quickly secure housing.

Pay for Success (PFS) Providers in Massachusetts

- 1 **Action Inc.**, Gloucester
- 2 **Bay Cove Human Services**, Boston
- 3 **Boston Public Health Commission**, Boston
- 4 **Commonwealth Land Trust**, Boston & Lawrence
- 5 **Duffy Health Center/Housing Assistance Corporation**, Cape Cod
- 6 **Eliot Community Human Services**, Boston & Lawrence
- 7 **Father Bill's & MainSpring**, Brockton, Quincy, Plymouth & Wareham
- 8 **Friends of the Homeless**, Springfield
- 9 **Heading Home**, Boston & Cambridge
- 10 **Hearth, Inc.**, Boston
- 11 **HomeStart, Inc.**, Boston & Cambridge



- 12 **Lynn Shelter Association**, Lynn
- 13 **Mental Health Association, Inc.**, Springfield
- 14 **New England Center and Home for Veterans**, Boston
- 15 **Pine Street Inn**, Boston
- 16 **ServiceNet**, Northampton
- 17 **Steppingstone Inc.**, Fall River
- 18 **South Middlesex Opportunity Council**, Framingham, Lowell & Worcester

THANK YOU MHSA programmatic initiatives would not be possible without the dedication of our government and community partners. We are grateful for their tireless work to end homelessness in Massachusetts.

Action Inc. • AIDS Action Committee of Massachusetts • Athol Area YMCA • Bay Cove Human Services • Beacon Health Options/Massachusetts Behavioral Health Partnership • Boston Health Care for the Homeless Program • Boston Public Health Commission • Boston Rescue Mission • Boston University School of Social Work • Brandeis University • Caritas Communities • Catholic Charitable Bureau of the Archdiocese of Boston, Inc. • Catholic Social Services of Fall River, Inc. • Chelsea Community YMCA • Children's Services of Roxbury • City of Boston Department of Neighborhood Development • City of Cambridge Department of Human Services • Clinical & Support Options, Inc. (Friends of the Homeless) • Commonwealth Land Trust • Commonwealth Medicine at University of Massachusetts Medical School • Community Healthlin • CSH • DIAL/SELF Youth and Community Services • Dismas House • Duffy Health Center • Eliot Community Human Services • Evergreen House • Father Bill's & MainSpring • Heading Home • The Health Foundation of Central Massachusetts • Hearth, Inc. • HomeStart, Inc. • Housing Assistance Corporation • Justice Resource Institute • The Kresge Foundation • Lifebridge • Lynn Shelter Association • Massachusetts Department of Housing and Community Development • Massachusetts Department of Public Health – Bureau of Substance Abuse Services • Massachusetts Department of Veterans' Services • Massachusetts Executive Office of Administration & Finance • Massachusetts Executive Office of Elder Affairs • Massachusetts Interagency Council on Housing and Homelessness • MassHealth • Mathematica Policy Research • Mental Health Association, Inc. • Metro Housing | Boston • MVC 40B LLC • New England Center and Home for Veterans • Northeastern University • North Shore Community Action Programs, Inc. • Old Colony Y • Phillips Brooks House Association • Pine Street Inn • Project Place • Root Cause • SantanderBank • SEMCOA, Inc. • ServiceNet • Somerville Homeless Coalition • South Middlesex Opportunity Council (SMOC) • Steppingstone Incorporated • U.S. Department of Housing and Urban Development • U.S. Department of Veterans Affairs • United Health Foundation • United Way of Massachusetts Bay and Merrimack Valley • Veterans Inc.

MHSA Collaborations



Over the past 27 years, MHSA has continued to strengthen and expand its statewide network and demonstrate its leadership in collaborating with government, philanthropy, service providers, and the private sector toward the common goal of ending homelessness. We deliver and promote best practices by leveraging the knowledge of our member agencies, providing data to legislators and public officials, and partnering with providers in program implementation. A great strength of MHSA is forming collaborations and being a resource to other organizations across the state so that they can increase their impact.

MHSA collaborated with 18 member agencies across Massachusetts to continue to implement Home & Healthy for Good (HHG), MHSA’s statewide Housing First initiative. To date, HHG has provided permanent housing with supportive services to 981 chronically homeless individuals, with 93 percent of tenants reporting an improvement in their quality of life satisfaction.

In June 2015, MHSA and its partners—CSH and United Way of Massachusetts Bay and Merrimack Valley—began the first-in-the-nation Pay for Success (PFS) initiative to address chronic homelessness. **In Fiscal Year 2017, PFS housed over 500 people.**

Above: MHSA Director of Public Policy, Caitlin Golden, participating in a discussion at the 2016 MHSA Member Retreat.

In collaboration with the Massachusetts Behavioral Health Partnership (MBHP), MHSA has worked over the past year to expand the Community Support Program for People Experiencing Chronic Homelessness (CSPECH). **CSPECH has been recognized nationally as a model for providing tenant-based services.** MHSA’s advocacy through PFS led to the expansion of CSPECH into additional managed care entities in Massachusetts. By the end of the last fiscal year, 390 individuals had been enrolled in CSPECH through PFS. In the past year, due in large part to MHSA’s advocacy efforts, the Commonwealth received approval to amend and extend the MassHealth Section 1115 Demonstration (“Waiver”) to include a commitment to make CSPECH a covered service.

In the past year, MHSA, in partnership with MBHP, launched its newest initiative: Hospital to Housing (H to H). Primarily supported by United Health Foundation, H to H is aimed at identifying and linking adults experiencing homelessness who have serious mental illness and an established history of frequent behavioral health hospitalizations to permanent supportive housing. MHSA and MBHP work together to evaluate the impact of the program and report on cost-savings, changes in service utilization and other measures.

Thank You to Our Member Agencies

An essential component for the organization's mission and work, MHSA has a statewide network of nearly 100 member agencies comprised of homeless service providers and community partners, many of whom collaborate with MHSA on various housing programs. We are grateful for the work our member agencies do every day to bring us closer to ending homelessness in the Commonwealth.

BOSTON

Action for Boston Community Development
 AIDS Action Committee of Massachusetts
 Back on My Feet Boston
 Bay Cove Human Services
 Boston Alcohol and Substance Abuse Programs (Boston ASAP)
 Boston Health Care for the Homeless Program
 Boston Public Health Commission
 Boston Rescue Mission
 Bridge Over Troubled Waters
 Children's Services of Roxbury common cathedral (Ecclesia Ministries, Inc.)
 Commonwealth Land Trust
 Community Work Services
 Elders Living at Home Program
 FamilyAid Boston
 Hearth, Inc.
 HomeStart, Inc.
 Metro Housing | Boston
 New England Center and Home for Veterans
 Pine Street Inn
 Project Bread
 Project Hope
 Project Place
 Self Esteem Boston
 Starlight Ministries of the Emmanuel Gospel Center
 St. Francis House
 Tri-Ad Veterans League
 UU Urban Ministry
 Victory Programs
 Volunteers of America
 The Women's Lunch Place

GREATER BOSTON

Adbar Ethiopian Women's Alliance
 Cambridge Multi-Service Center
 Cambridge Salvation Army
 Cascap, Inc.
 Catholic Charities St. Patrick's Shelter
 Center for Social Innovation

Eliot Community Human Services
 Heading Home
 Justice Resource Institute
 Middlesex Human Service Agency
 On the Rise
 Phillips Brooks House Association
 Solutions at Work
 Somerville Homeless Coalition
 Veterans Legal Services
 Wayside Youth & Family Support Network

NORTHEASTERN MASSACHUSETTS

Action Inc.
 Amirah, Inc.
 Bridgewell
 Community Teamwork
 Emmaus, Inc.
 Grace Center
 The Haven Project
 Lawrence Community Development Department
 Lifebridge
 Lowell Transitional Living Center
 Lynn Shelter Association
 Neuro-Rehab Management, Inc.
 The Psychological Center
 Sylvia's Haven
 Veterans Northeast Outreach Center

SOUTHEASTERN MASSACHUSETTS/CAPE COD

Cape and Islands Veterans Outreach Center (Nam Vets Association, Inc.)
 Catholic Social Services of Fall River, Inc.
 Duffy Health Center
 Esther R. Sanger Center for Compassion, Inc.
 Father Bill's & MainSpring
 High Point Treatment Center
 Housing Assistance Corporation
 Quincy Community Action Programs
 Steppingstone Incorporated
 Veterans Transition House (Southeastern MA Veterans Housing Program, Inc.)

Central Massachusetts
 AIDS Project Worcester
 Athol Area YMCA
 The Bridge House (New England Aftercare Ministries)
 Community Healthlink
 Dismas House
 Jeremiah's Inn
 LUK, Inc.
 Our Father's House
 RCAP Solutions
 South Middlesex Opportunity Council (SMOC)
 Veterans Inc.
 Worcester Homeless Action Committee

WESTERN MASSACHUSETTS

Berkshire Community Action Council
 Clinical & Support Options, Inc. (Friends of the Homeless)
 DIAL/SELF Youth and Community Services
 Family Life Support Center
 Greater Westfield Committee for the Homeless
 Mercy Health Care for the Homeless Program
 Mental Health Association, Inc.
 ServiceNet
 Soldier On
 Way Finders
 Western Massachusetts Sober Living Alliance, Inc.

Special Events



Annual Meeting

On December 14, 2016, MHSA honored Secretary Marylou Sudders, Executive Office of Health and Human Services, and Timothy Driscoll of the South Middlesex Opportunity Council (SMOC) at our Annual Meeting. The event, which took place at Boston College Club, included a special announcement by Bernadette Di Re, CEO of UnitedHealthcare Community Plan of Massachusetts, who presented a \$1.7 million partnership grant from United Health Foundation for a new initiative, Hospital to Housing (H to H). Learn more about H to H on page 9.

MHSA presented the *Canon Brian S. Kelley Public Servant Award* to Secretary Marylou Sudders for her dedication to housing throughout her career. Canon Kelley's daughter, Jennifer Reed of Newton Public Schools, participated in the presentation; and Steven Kadish, Chief of Staff, Executive Office of the Governor, accepted the award on Secretary Sudders' behalf. MHSA then awarded the fifth annual *Ed O'Neil Award* for an exceptional direct care worker to Timothy Driscoll, Program Supervisor of the Young Adult Residential Case Management Program at SMOC. Former New England Patriot Jerod Mayo of UnitedHealth Group's Optum business joined Rosalie O'Neil, wife of the late Ed O'Neil, and Joe Fletcher and Sarah Goncalves from SMOC for the presentation.

Above: Steven Kadish, Chief of Staff, Office of the Governor, with MHSA President & Executive Director Joe Finn and Jennifer Reed of Newton Public Schools, daughter of Canon Kelley, at 2016 Annual Meeting.

MHSA extends our thanks to the honorees, sponsors and attendees; United Health Foundation and Jerod Mayo; Beacon Health Options/Massachusetts Behavioral Health Partnership (Beacon/MBHP) and the agencies involved with H to H; and our community partners. Special thanks to the 2016 Lead Sponsors: Beacon/MBHP, Heading Home, Justice Resource Institute, and United Way of Massachusetts Bay and Merrimack Valley.

Spring Event

MHSA supporters gathered at the Hyatt Regency Boston on May 18, 2017, to celebrate our 14th Annual Spring Fundraising Event, *Home for Good: Solutions Start Here*. The event honored Jay Cashman of Jay Cashman, Inc. with the *Bob Ray Partnership Award* for his contributions to ending homelessness in the Commonwealth.



Bob Ray family members at 2016 Spring Event.

Ronan Tynan, known for his part in The Irish Tenors, gave a special live performance during the award ceremony. MHSA wishes to thank event honoree Jay Cashman, the Event Committee and Honorary Committee, MHSA Board of Directors and Advisory Council, and event sponsors and attendees. Special thanks to Headline Sponsor Jay Cashman, Inc., Raise the Roof Sponsor Eastern Bank, and Turn the Key Sponsor Linear Retail Properties, LLC. We raised over \$100,000 at this event, exceeding our efforts in the past. These funds enable MHSA to continue expanding housing opportunities and continue working to end homelessness in the Commonwealth.

MHSA Young Professionals Group

The MHSA Young Professionals Group (MHSA YPG) is dedicated to creating a dynamic environment that fosters connections between young professionals as they engage in ending homelessness.

“The best aspects of the YPG are working with the intelligent and dedicated staff of MHSA and knowing that I am contributing, even in a small way, towards finding a sustainable solution to a problem that impacts so many lives.”

— Jeremiah Hasson, MHSA YPG Member

Over the past year, MHSA YPG has hosted several events, including: Paint for a Purpose, Sip & Stretch, Happy Hour with a Cause, and the inaugural Homecoming: Let’s Bring Our Neighbors Home fundraiser.

In addition to increasing engagement, the group has also created a solid structure and is now focused on various community service projects.

Finally, the group recently launched an Instagram page, www.Instagram.com/MHSAYPG! For more information about MHSA YPG or how to get involved, please contact mhsaypg@mhsa.net.



Attendees at MHSA YPG’s inaugural Homecoming fundraiser.

MHSA Supporters

We would like to thank the following institutions and individuals for their support during FY17:

INSTITUTIONS

AAFCPA
Action Inc.
Adam Centamore
Wine + Cheese
ADS Ventures
AIDS Action Committee
Alnylam
Athol Area YMCA
Attleboro Evangelical
Church
Bantam Cider
Baupost Group Charitable
Fund at the Boston
Foundation
Bay Cove Human Services
Beacon Health Options/
Massachusetts
Behavior Health
Partnership
Bella Sante Spa
Benefit Cosmetics
Blue Cross Blue Shield
Boston ASAP
Boston Health Care for the
Homeless Program
Boston Public Health
Commission
Boston Red Sox
Boston Sand & Gravel
Boston University
Bowman Selig Families
Charitable Foundation
The Bridge House
Bridgewell
Broncore Fitness
C.J. Trust
Cail Family Foundation
Cambridge Brewing
Company
Capital One Multifamily
Finance
Carmelite Monastery of
Boston
Catholic Charities
Catholic Social Services of
Fall River, Inc.
Center for Social
Innovation
CHAPA
Chobee Hoy Associates
R.E. Inc.
Church of the Covenant
City of Boston
Department of
Neighborhood
Development
City of Cambridge
City of Quincy
Clinical & Support
Options, Inc.
(Friends of the
Homeless)
Collins Strategies, LLC
Combined Jewish
Philanthropies
Committee to Elect
John Gillis
Commonwealth Land
Trust
Community Health Link
Community Teamwork
Computer Loft
Crocker Electrical Co., Inc.

CSH
Cummings Properties, LLC
Cushman & Wakefield of
Massachusetts, Inc.
Darmody, Merlino & Co.,
LLP, Certified Public
Accountants and
Consultants
David Fox Photography
Department of Mental
Health
Deuxave Restaurant
The Devereaux Charitable
Foundation Trust
Dial/SELF Youth and
Community Services
Donald E. Green, P.C.
Law Offices
Doris M. Wachsler
Revocable Trust
Downeast Cider
Duffy Health Center
Eastern Bank
Eastern Bank Charitable
Foundation
Elders Living at Home
Program
Eliot Community Health
Center
Emmanuel College
Emmanuel
Executive Office of Health
and Human Services
Family Life Support
Center, Inc.
Father Bill's & MainSpring
Fitness Together
Fresh Pond Trust
G.T. Reilly & Company
Harvard College First Year
Urban Program
Harvard, The Memorial
Church
The Haven Project
Heading Home
Hearth, Inc.
High Point Treatment
Center
HomeStart
House of Blues Boston
Housing Families, Inc.
Huntington Theatre
Hyatt Regency Boston
Hotel
Invale Foundation Inc.
Iron Workers Union Local 7
Jay Cashman, Inc.
Jen Wyatt Yoga
Jewish Community
Relations Council of
Greater Boston
Joanna Barrett Yoga
Justice Resource Institute
The K Foundation
The Kresge Foundation
The Late Show with
Stephen Colbert
Laugh Boston
Liberty Mutual Foundation
The Linda Hammett Ory
& Andrew Ory
Charitable Trust
Linear Retail Properties,
LLC

Lowell Transitional Living
Center
Loyal Nine Restaurant
LUK, Inc.
Lynn Shelter Association
Malfer Foundation
Massachusetts
Association for
Mental Health
Massachusetts
Department of
Veterans' Services
Massachusetts
State House
MassHousing
McKinsey & Company
The Meadowbrook School
of Weston, Inc.
Mental Health
Association, Inc.
Metro | Boston Housing
Middlesex Human Service
Agency
Momentum
NAIOP Massachusetts
Naked Wrist Jewelry
NAMI Newton-Wellesley
Narrow Gate Architecture
Neighborhood of
Affordable Housing
New England Aquarium
New England Center and
Home for Veterans
New England Patriots
Charitable Foundation
Newton Country Day
School
Northeastern University
O'Neill and Associates
Optum
Ostra Restaurant
Our Lady Help of
Christians Parish
The Paint Bar
Patricia P. Irgens Larsen
Charitable Foundation,
Inc.
PayPal Giving Fund
Peabody Properties, Inc.
Perpetual Trust for
Charitable Giving,
Bank of America,
N.A., Trustee
Pfizer Foundation
Matching Gifts
Program
Phillips Brooks House
Association
Pine Street Inn
Project Hope
Randi & David Zussman
Family Foundation
Raquel Goncalves
Photography
Rehoboth Youth Group
The Ritz Carlton, Boston
Rockspot Climbing
Santander Bank, N.A.
ScubaDub
Second Glass
ServiceNet, Inc.
The Sibylle J. Barlow 1998
Revocable Trust U/A

South Middlesex
Opportunity Council
St. Anthony Shrine &
Ministry Center
St. Bartholomew Parish
St. Francis House
Starlight Ministries
Stylist
Tasca Restaurant
Taza Chocolate
Temple Beth Avodah
Temple Emanuel
Temple Sinai of Boston
Temple Sinai of Sharon
The Commonwealth
School, Inc.
Tufts University
United Healthcare
Community Plan of
Massachusetts
United Health Foundation
United Way of
Massachusetts Bay
and Merrimack Valley
University Lutheran
Church
Veterans Inc.
Veterans Transition House
Victory Programs
Vietnam Veterans of
America
Vinfen
Vino Divino
The Waldorf School
Wayside Youth & Family
Support Network
Winn Companies
Y2Y Harvard Square
Zoo New England

INDIVIDUALS

Anonymous
Debra Abate
Rita Aberbach
Morton C. Abromson
Joanne & Robert Ackman
Thomas H. Adams
Sara Ader
David Allen & Stephanie
M. Adey
Aaron Agulnek
Joy Ahearn
Elizabeth P. Ajemian
Randy P. Albelda
Linda Albert
Sandra K. Albright
William C. Alex
Dean Alfange
Ruth D. Alfasso
Sheila Aliber
Ellen Allen
David Alper
Mark Alston-Follansbee
Johanna
Ambrosio-Laplante
Gaille K. Anderson
Jeanne C. Anderson
Mary B. Anderson
William & Cathy Anderson
Pilar Andrade
Megan Androski
Olivia Angood-Hardy
Mary T. Aranyos
Robert Arduini

Ann K. Arnold
Maria L. Ascher
Arlene Ash
Chet Atkins
Sheila Azores
Christina Babcock
Laurence S. Bailen
Brenda J. Bailey
Helen E. Bakeman
Janice Baldwin
Barry Ball
Manuel Baptiste
Ariane Barbanell
Maureen L. Barboza
Cynthia M. Bares
Claire I. Barker
Geoffrey P. Barnes
Henrietta N. Barnes
Joseph & Martha Barrell
Elizabeth Barringer
Joyce P. Barringer
Ann L. Bartholomew
Beth Barto
Mark R. Bauer
Elizabeth Baum
Louise C. Baxter
Prudence Baxter
John & Molly Beard
William & Sheila
Beckeman
Robert Beerman
Reinier & Nancy
Beeuwkes
David Begelfer &
Bette Ann Libby
Aaron L. Beitman
Katie Belanger
Nancy C. Belkov
Ifeoma Belonwu
Eleanor Bemis
Anne B. Benaquist
Donald W. Benedetti
Maria E. Benet
Steven Bennett
Kostia Bergman
James Bergquist
Donna G. Bering
William R. Berkowitz
Robin B. Berman
Barbara B. Berns
Michael J. & Mary L. Berry
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Meet Becca

Becca joined the MHSА Speakers' Bureau in 2012. Passionate about making a difference in the lives of youth and young adults, she volunteers her time to help educate communities, raise awareness and advocate for solutions to end homelessness. Today, Becca continues to pursue her education in filmography while working and staying active in her community.

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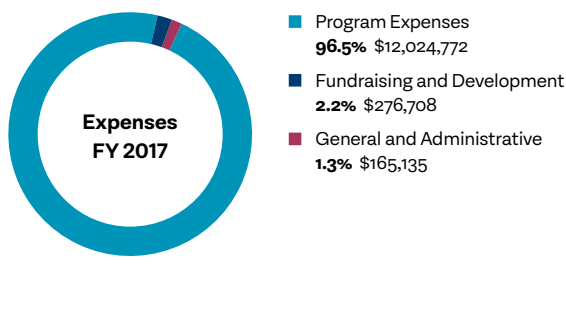
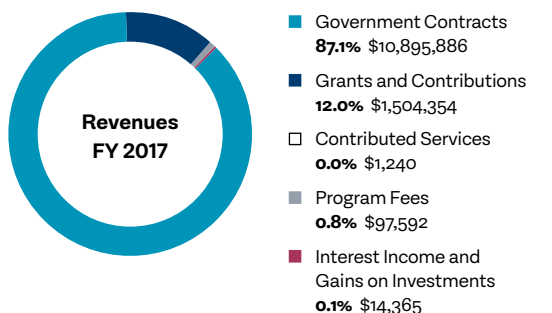
For the fiscal year ending June 30, 2017

Statements of Activities and Changes in Net Assets

OPERATING REVENUES AND SUPPORT	
Government Contracts	\$10,895,886
Grants and Contributions	1,504,354
Contributed Services	1,240
Program Fees	97,592
Interest Income & Gains on Investments	14,365
Total Operating Revenues & Support	\$ 12,513,437
OPERATING EXPENSES	
Program Expenses:	
Emergency Shelter and Transitional Programs	\$ 5,720,913
Permanent Housing	5,463,518
Rapid Re-housing	752,279
Advocacy, Planning and Technical Assistance	88,062
Total Program Expenses	\$ 12,024,772
Supporting Expenses:	
Fundraising and Development	276,708
General and Administrative	165,135
Total Supporting Expenses	\$ 441,843
TOTAL OPERATING EXPENSES	\$ 12,466,615
Change in Net Assets from Operations	\$ 104,613
NON-OPERATING ACTIVITIES	
Realized and Unrealized Gains on Investments	\$ 57,791
Total Change in Net Assets	\$ \$104,613
Net Assets at Beginning of Year	\$ 816,439
Net Assets at End of Year	\$ 921,052

Statements of Financial Position

ASSETS	
Current Assets:	
Cash and Cash Equivalents	\$ 1,741,682
Contracts Receivable	3,275,711
Investments	1,259,281
Prepaid Expenses	56,719
Security Deposits	33,148
Total Current Assets	\$ 6,366,541
Noncurrent Assets:	
Furniture and Equipment, Net	31,681
TOTAL ASSETS	\$ 6,398,222
LIABILITIES AND NET ASSETS	
Current Liabilities:	
Due to Subrecipients	\$ 2,639,922
Accounts Payable and Accrued Expenses	337,248
Deferred Revenues	—
Total Current Liabilities	\$ 2,977,170
Long-Term Notes Payable	\$ 2,500,000
Net Assets:	
Unrestricted	\$ 103,065
Temporarily Restricted	817,987
Total Net Assets	\$ 921,052
Total Liability and Net Assets	\$ 6,398,222



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Brian Sykes

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Above left: Tara Mushi, MHSA Program Manager with Nancy Kavanagh, Program Director of St. Patrick's Shelter, Catholic Charitable Bureau of the Archdiocese of Boston and Emily Cooper, Chief Housing Officer Executive Office of Elder Affairs. Above right: Board members John Deneen, Annette Hill Green along with Bill Beckeman and his wife Sheila at MHSA's 2017 Spring Event.

Special thanks to Person + Killian Photography and David Fox Photographer for their services.



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